



Software Performance Systems, Inc.

ABOUT SPS

SPS Corporate Summary

Our Company

Software Performance Systems, Inc. (SPS) is a small business specializing in superior information technology services for government and commercial clients.

Delivered solutions include financial management, case management, E-government, enterprise architecture, environmental controls, and network engineering. Key technologies and disciplines include J2EE and .Net architectures, component-based development, large-scale system design, PeopleSoft solutions, and information security.

Our preferred development approach is based on the Rational Unified Process. We have been independently assessed at SEI CMM Level 2. Reflecting the SPS commitment to quality, our customers have received national awards for SPS-built solutions, including:

- Grace Hopper Federal Government Technology Leadership Award by Government Executive Magazine
- E-Gov Pioneer Award (also featured in the Government Solutions Center at the E-Gov conference)
- Excellence.gov Grand Prize Award by Federation of Government IP Councils
- Excellence.gov Finalist Award (by Federation of Government IP Councils)
- Government IT Agency Award for Excellence in Government by Post Newsweek Technical Media Group

Customer satisfaction, outstanding management, and technical excellence have led to substantial growth since the company's inception in 1995 and numerous corporate awards (shown at right).

Our Expertise

Enterprise Systems — SPS-developed systems serve thousands of users, execute under multiple operating systems, and process tens of thousands of transactions per day. To master these complexities, we use formal project management processes and powerful tools, including the IBM/ Rational Enterprise Suite, WebSphere, and Advantage Gen.

E-Business — SPS Web storefront sites and B2B systems are secure and easy to use. They include three systems for the USPTO, two for the US Coast Guard, and one for NOAA (delivering over 1,000,000 nautical charts), providing a wide range of services to worldwide customers. Technologies of J2EE, .NET, Web Services, and XML-based messaging enable a full range of payment media and content distribution.

Finance & Administration — SPS comprehensive financial systems match Web storefronts with back-end revenue processing to authorize credit card payments online. SPS implemented a PeopleSoft enterprise financial system for the Smithsonian Institution (SI). We delivered a USPTO subsidiary ledger system processing \$1B per year and 12,500 transactions per day. Administration solutions include an Employee Management System for the U.S. Coast Guard, an enterprise SI PeopleSoft HR solution, and many reusable components to manage employee and workflow productivity data. A full 12% of our staff has MBA degrees, ensuring sound business acumen to complement our technical skills.

Case Management — SPS solutions include an enterprise case tracking system, annually supporting examination of over 300,000 patent applications, migrated from a mainframe to a client/server and Web-based environment. We built a system to support



PRIMARY PRACTICES

- E-Government
- Enterprise Architecture
- Case Management
- Financial Management
- Human Resources
- IT Infrastructure
- Information Security
- Continuity of Operations Planning
- Mobile / Wireless Solutions
- Environmental Management

CORPORATE AWARDS

- 2002 and 2003 Recipient of Computerworld's "Top 100 Best Places to Work in IT" (ranked #10 in 2003)
- Small Business Exporter of the Year - SBA Washington DC District Office
- Fast 50, State of Virginia (2001 & 2002)
- Fast 500, North America (2001 & 2002)

fully electronic review of over 65,000 international patent applications per year, integrating commercial workflow products, imaging technologies, and reusable components. Our case management expertise includes legal (criminal and civil) and investigative systems, environmental compliance and enforcement systems, and a system that helps manage claims resulting from oil spills.

Security — SPS incorporates security into every phase and architectural component. We provide organizational security services as well, including certification and accreditation (C&A) audits. We designed and implemented a security program for the Bureau of Industry and Security. For the Library of Congress, we created information security policies, developed workstation and server hardening guides, conducted several C&A audits, and currently serve as security subject matter experts for the Library's IT Security Directives C&A processes. We developed secure systems for electronic patent applications and provided PKI consulting services to an international organization administering 23 intellectual property treaties.

Enterprise Architecture (EA) — SPS EA experience spans helping customers establish the foundation for an EA program to reviewing solution architectures for compliance with an already-established EA. SPS specialized expertise with service-based component architectures created proven savings exceeding \$10 million and supported cross-agency architecture standards development efforts.

Component Based Development — SPS clients have realized significant savings through our reuse of software components. SPS established a component development environment as well as an enterprise component repository for over 250 developers at the USPTO. We implemented architecture and devel-



opment processes to support USPTO components published to COM, Java, and C++, supporting Web-based systems in multi-tier architectures. Our CBD customers have included Federal clients and the States of Missouri, North Carolina, and Texas.

IT Infrastructure — SPS IT infrastructure engineering services meet stringent performance, usability, and security needs. Our services include project management, site surveys, engineering, site preparation, testing, staging, installation, integration, training, operations, and support. Our engineers, certified in major technologies currently deployed in enterprise class environments, are experts in the design and implementation of complex IT infrastructure and networks. We deliver technologies that exploit Gigabit E-Net, ATM, Fiber Channel, Storage Area Networks (SAN), distributed backup, high availability, and network management.

Environmental Management — SPS provides proven enterprise environmental solutions to jump-start State agency environmental initiatives. Our solutions provide high ROI and reduced risks through inter-state agency technology sharing. Component-based architecture and configurable business components provide flexibility to accommodate change.

Mobile Practice — SPS extends enterprise IT systems to mobile devices and builds new mobile applications to provide functionality required by a mobile workforce. We employ customizable questionnaires and checklists to guide data collection processes and structure the collected data. Our architecture enables rapid deployment, low total cost of ownership, and adaptability to change.

Our Staff

Superior results require superior personnel. Over 25% of SPS technical personnel hold college degrees "with honors." A third of our employees have advanced degrees in either Information Technology or Business Administration/Finance. To keep skills current and to ensure a high percentage of independently awarded certificate holders, the tuition budget per employee averages \$6,000 per year. Over 71 SPS technical staff certifications include 3 CISSP, 8 Java, and 16 in Microsoft disciplines, as well as OOAD, Testing, PMI PMP, CM, and QA.

CONTACT INFORMATION



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